

**INCOME STATEMENT**

REVENUE	YTD through: February 28, 2021		PROPOSED	PREVIOUS YEAR	
	ACTUAL YTD	BUDGET YTD	BUDGET 2021	ACTUAL (2020)	BUDGET (2020)
100 Memberships - Individual	2,700	1,167	7,000	11,990	6,000
101 Memberships - Life	300	167	1,000	3,300	900
103 Memberships - Corporate	-	50	300	300	300
110 Donations - Memorials	-	250	1,500	90	1,500
111 Donations - Nest Box Trails	360	333	2,000	2,710	500
112 Donations - Nondesignated	647	667	4,000	6,898	1,200
113 Donations - Amazon Smile	31	12	70	64	50
120 Materials Sales - Nest box items	-	333	2,000	1,562	2,000
121 Material Sales - Printed Matter	10	58	350	132	350
122 Material Sales - Cafepress	-	2	10	-	50
123 Material Sales - Miscellaneous	-	17	100	4	100
130 State Convention - Auction	-	100	600	-	600
131 State Convention & Meals	-	100	600	-	600
141 Dividends / Interest - iBonds	-	5	30	-	30
TOTAL REVENUE:	4,048	3,260	19,560	27,050	14,180

OPERATING EXPENSES

OPERATIONS	200 Miscellaneous Compensation	1,450	1,133	6,800	7,000	6,800
	201 Office Supplies	-	4	25	-	25
	210 BoD Meetings	-	4	25	25	100
	220 Postage - general	-	17	100	130	50
	221 Postage - Newsletter	-	208	1,250	1,306	1,250
	222 Membership Renewal Project	93	117	700	703	652
	230 State Convention	-	200	1,200	222	1,200
	240 Workshops - County Coordinators	-	17	100	-	100
	250 Member Communications	-	17	100	-	120
	260 Website Mgt	-	138	830	897	150
MATERIAL & EQUIP.	270 Garden Expo	-	17	100	118	250
	290 Other Expenses	150	70	420	534	420
	291 Advertising	124	-	-	-	-
	300 Printing - Newsletter	-	667	4,000	3,945	4,200
	301 Printing - Info Packets	-	83	500	509	250
	302 Printing - Brochures/ Posters	-	83	500	75	500
FINANCIAL	310 Promotional Programs/Materials	-	83	500	696	200
	320 Nest Box & Accessories	-	250	1,500	390	1,500
	321 Nest Box Trail Support	175	83	500	866	500
	400 Non-Profit Tax Exempt Fee	-	2	10	-	10
	401 Bank Fees	-	-	-	-	10
	410 Donations and Contributions	-	42	250	-	500
	420 Paypal Fees	28	25	150	187	100
	430 Sales Fees	-	-	-	-	150
TOTAL OPERATING EXPENSES:		2,019	\$ 3,260	\$ 19,560	\$ 17,603	\$ 19,037
NET REVENUE AFTER EXPENSES:		\$ 2,028	\$ -	\$ -	\$ 9,447	\$ (4,857)

INCOME STATEMENT SUMMARY

Cash Previous Year End:	27,500.75
Plus: Net Income Year to Date:	2,028.48
2021 iBond purchases:	(1,000.00)
Cash Balance:	28,529.23
Less: Liabilities:	-
Cash Available:	28,529.23